NAME: ETINOSA-OGBAHON OSASENAGA DEPARTMENT: PHARMACOLOGY MATRICULATION NUMBER: 18/MHS07/019 COURSE CODE: AFE 202

NAGANETE FARMS PROJECT MIXED PLANTATION INDUSTRY

INVESTMENT OPPORTUNITIES IN SUSTAINABLE INTEGRATED AGRICULTURAL PRODUCTION AND PROCESSING INDUSTRY

NAGANETE FARMS PROJECT UTESI ROAD, BENIN-BY-PASS BENIN CITY EDO STATE NIGERIA

SECTION 1

OUR VISION

Sustainable large-scale production and industrial proposing of Mixed Agricultural Produce for sustainable local and global food security

OUR MISSION

To mobilise collaborative human, financial, material and technological resources and replay same to sustainable mixed agricultural production and processing for long-term sustainable local and global food security.

INVESTMENT OPPORTUNITIES ON OFFER

Investment opportunities exist in the following areas of need

A. Plantation farming for the following steps

A1.Fruits Plantations

- Pineapples
- Citrus orchards
- Mangoes
- Guava
- Paw paw (Papaya)
- Tomatoes

A2.Oil Palm Plantation

- Soya Beans and other beans
- Ground Nuts
- Coco Nuts

A3.Food Tubers/Legumes Plantation

- Plantain
- Yams
- Cassava
- Coco yams
- Corn

A4.Animal Husbandry

- Poultry Farming
- Piggery Farming
- Fish Farming
- Cattle Ranching

A5.Tree Crops Farming

- Juggernaut Farm
- Kola Nut Farm

- Cocoa Farm
- Pear Farms-Blue Pear&Avocado Pear
- Pepper Fruits Farm
- Soursop Farm
- Vegetables Farming

A6.Medium to large scale factories establishments for the production of:

- Foods chips and Powders
- Animal/ fish feeds mills
- Fruit Juice Factory
- Vegetable/Palm Oil's factory
- Meat processing factory
- Fruits packaging factory.

CHOICES OF INVESTMENT

Investors can choose any area or areas of interest from the various options offered. Negotiation could then be done on the basis of that choice.

The form of organization of the business in the Chosen area will be part of the negotiation, to ensure transparency, fairness and common commitment to the corporate goal.

However, the amount of investment contributed to the total cost of the project component will determine the shareholding and board positions offered in the chosen units.

Since there is no minimum or maximum limits of any investment stakes, it will be possible to entertain a group of interested shareholders in a given business unit, provide their choice of investment is the same.

The existing entrepreneurs will be obliged to coordinate the promotion, formation, and preliminary works up to the level where the projects will be ready to receive investors independent study and analysis of the business in the fold.

An investor is entitled to undertake an independent study and analysis of the business area of interest and to present a proposal backed by a business plan. The submission will then be exposed to banks, and local stake holding groups to obtain necessary resources; financial,materials,authorisations,assets etc,for implementation of that project. All initial expenditures are capitalisable for issue of shares.

BUSINESS LOCATION

- Head office and Integrated Farm:
 - Naganete Integrated Farm

Utesi Road, Benin-By-Pass,

Off Sapele Road,

Benin City. Tel: 08056404814 08034283659 08177208025 Email:marcyogbahon@gmail.com

• Etinoglobal Concept Enterprise

No.1 Faith Way, Off Upper Adesuwa Grammar School Road,

G.R.A., Opposite Word of Faith College Field,

Benin City.

• Contact Person:

Bishop Dickson Etinosa Ogbahon No.1 Faith Way, Off Upper Adesuwa Grammar School Road, G.R.A.,Benin City. Edo State. Nigeria.

Brief Geographical Features of Benin City

Benin City has been successively the traditional capital of the ancient Edo Kingdom. It has also been the capital from colonial era to the modern history and has consistently retained that status from Midwest region, through Bendel State era, to the current Edo State of Nigeria.

It has thus attracted the development efforts of successive governments from the Ogiso dynasty to the present day. Benin is about the second fastest growing city in Nigeria, next only to Lagos. Much of the rural feeder communities have drifted to the city.

The city lies at the rich farming belt of Well watered Niger Delta Region. An Agro-allied industry flourishes. It has vast agricultural fertile land for large scale agricultural plantations. There is adequate rainfall from March to November .There has been no draught, earthquakes, storms, flooding or locust disasters for centuries in Benin Area.

Benin City lies on the strategic trunk road or high way linking North-South, East-Western axis of Nigeria to the Sea Port of Warri, Sapele and the proposed Gelegele Port in Edo State.

Benin City thus offers excellent prospects for large Scale agricultural projects.

BRIEF HISTORY OF THE BUSINESS

The business was the initiative of two who Shared common interests and a divine call to address the scourge of hunger and food security Issues for the good of humanity. They are Bishop Dickson Etinosa-Ogbahon, Rev. Mrs. Ogbahon.

About year 2001, the proprietors commenced operation by acquiring vast hectares of land about 25 hectares in a choice fertile location in an area that has become the favoured Benin By-Pass business destination. Land acquisition and farming has been a natural exposure to the proprietors, of course, as young community leaders, land administrators and farmers.

In spite of their graduate education, their experience became handy to actualize the project. What has sustained them in business are their commitment to God as senior pastors of a leading church domination in Nigeria. Truthfulness is dealing with people; and the grace of God blessing their every labour.

The proprietors are educated up to post-graduate degree and of excellent character. A visit to their farm stuns every visitor, about the level of success achieved so far. All crops are producing great harvest; the poultry farm is booming; and industrialisation process has taken central stage to meet the need of process the farm produce for local and export markets.

The need to expand business substantially necessitates this fund sourcing initiative.

NATURE OF BUSINESS

The business of the group involves agricultural production in the areas below;

A) Plantation Fruit Juice Project: Involving the cultivation and processing of the following fruits for fruit juice processing and canning; Pineapples, citrus, mangoes, paw-paw, guava, tomatoes etc.

B) Plantation Vegetables Oil production and processing projects; involving the cultivation and processing of oil seeds for various types of vegetable oil including palm oil, coconut oil, soya beans oil, ground nut oil.

C) Plantation Food Crops Chips and Powder processing projects; involving the cultivation and processing of crops Into chips, powders and other products; Including plantain, yams, cassava, coco yams, beans and corn

D) Animal Husbandry and Fish Farming and processing involving: Poultry farming; piggery; fish farming; and cattle ranching.

E) Plantation Fruit Trees Farming involving Juggernaut (African staple soup Ingredient); Kola nut (Historical, Social and spiritual hospitality giftware of blessings); Blue pear and Avogadro pear; Soursop fruit; pepper fruit and vegetables.

F) Establishment of Plantation Process Industries as forward integration, involving factories for the farms produce; fruit juice; vegetable oil processing; food chips and powders; meat processing fruit packaging and various raw materials integration.

G) Local and Export marketing of the products of the group. Export of food is a key objective of the group. The policies that favour the objective is a major component of group's mission

OUR BUSINESS UNITS

Our plan of business is to expand the extent mix-farms into Six Divisions, each division concentrating on group of agricultural plantation and industrial processing of their products. The components of each division are as follows

DIVISION TABLE 1: DIVISION USED BUSINESS

<u>1. Fruits Plantation and Processing</u>

a) Pineapples

b) Citrus - Sweet orange

- Grape Orange
- Lemon
- Tangerine
- Lime

c) Mangoes

- d) Paw- Paw
- e) Guava
- f) Tomatoes

2. Oil Trees Plantation and Oil Production

- a) Palm Oil Plantation
- b) Coconut Plantation
- c) Soya Beans Plantation
- d) Groundnut Farming (Oil & Cakes)

3. Food Crops Plantation and Processing

a) Plantain Plantation

b) Yams Farming
c) Cassava Farming
d) Pineapples
e) Coco Yams Farming
f) Paw-Paw
g) Corn
h) Groundnuts
i) Vegetables

4. Animal Breeding, Fattening and Processing.

- a) Poultry Farm
- b) Piggery Farm
- c) Fish Farming
- d) Cattle Ranching (Sheep, Goats, Cows)

<u>5. Fruit Trees Plantation</u>

- a) Juggernaut Fruit Trees Plantation
- b) Kola-nut trees plantation Blue pear and Avogadro pear trees plantation
- c) Sour sop Trees
- d) Pepper Fruit Trees
- e) Vegetables Integrated Farming (Water Melon, Red & Green pepper, Cabbage, Carrots etc.)

<u>6. Integrated Agricultural Processing Factories</u>

- a) Integrated Juice Factory (To process output of Division One)
- b) Integrated vegetable Oil Processing Factories (To process output of Division
- Two)

c) Food Chips and Powder Production Factories (To process output Division

Three)

- d) Meat processing Factory (To process output of Division Four)
- e) Tree Fruits Packaging Factory (To process output of Division Five)

f) Integrated Raw Materials production Factory for the needs of the Five

Divisions including Animals feeds mills.

EXPANSION OF THE MIXED AGRICULTURAL PLANTATIONS AND

INDUSTRIAL PROCESSING PROJECT We are currently involved in mixed agricultural business, which integrate farm production, output processing and production of raw materials required by all the divisions. The extant scope of business is currently integrated in a mixed plantation located in Benin City.

The entrepreneurs' current investment covers the five divisions. However, those businesses not currently in operation are expected to be established under the expansion programme, which is the objective of this document.

The businesses already in progress and those to be established under the proposed expansion programme in the Six Divisions are outlined in the table 2 below

TABLE 2: EXISTING AND NEW BUSINESS

DIVISION PROJECTS NEW PROJECTS FOR EXPANSION PROGRAMME IN PROGRESS ONE a) Pineapples b) Grape Orange b) Orange -Lemon -Tangerine -Lime d) Paw-Paw e) Tomatoes c) Mangoes e) Guava TWO a) Palm oil Plantation b) Coconuts

b) Soya Beans

c) Groundnuts

d) Expansion To coconut b) Yam farming c) Cassava farming d) Coco Yams farming e) Beans farming f) Corn farming g) Expansion of plantain farming

FOUR

THREE

a) Plantain.

a) Poultry Farm.

- b) Piggery Farm
- c) Fish Farm
- d) Cattle ranching

FIVE

- a) Juggernaut Trees
- b) Kola-nut Trees
- c) Blue Pear Trees
- d) Sour sop Trees
- e) Pepper Fruits Tree
- f) Vegetables

In spite of the current model of mixed cultivation, the expansion projects will adopt both single crop plantation and convenient inter cropping, depending on expert advise and feasibility.

For the purpose of the expansion programmes the indigenous entrepreneurs will have to source suitable land for each of the projects. The size of the land will depend on requirements specified in the business plan.

However funding of land acquisition will be provided for as part of the projects total cost.

MANAGEMENT

The plan of management provides for a board of directors to formulate corporate policies and overseas the operations of the day to day business of the group. Board membership is open to investors in the projects. Initially an investor whose financial stake in the business amounts to 10% is entitled to one board member position.

As the company expands business each of the Six Divisions could grow into a separate subsidiary unit of the group. A management committee could then be set up to effectively manage each subsidiary business.

An investor who is entitled to a board position but due to the spatial distance is unable to serve on the Board or Management Committee May appoint a representative to serve in his stead. However, such representative shall be subject to approval by the main board.

TECHNICAL MANAGEMENT PARTNERS

The board may engage technical management partners or consultants to provide professional competence and skills in the management of any business units. Overseas investors with access to needed technical expertise may provide same under the technical management scheme. The fees payable to the technical experts shall be approved by the Board

FINANCE AND INVESTMENT

TABLE 3: LAND UTILIZATION PLAN PROPOSED INVESTMENTSUTILIZATION

LAND	EXISTING	REQUIRED
1 25 Hectares (250 plots ×	200 million Naira	
800,000)		
2 Oil palm Plantations -		300 Million Naira
3000 Hectares (30,000 plots		
× 10,000 Naira long lease		
Winter crops: Pineapples		
Vegetables		
Ground nut		
Paw paw		
Tomatoes		
Coco yam		
Soya Beans		
Coconuts		
3 Fruit plantation:		300 Million Naira
3,000 Hectares		
(30,000 plots x 10,000 Naira		
lease)		
Inter crops: Citrus Orchard		
Mangoes		
Corn		
Guava		

L				
Beans				
Plantain				
Vegetables				
Pepper fruits				
Sour sop				
Avogadro Pear				
Groundnuts				
4 Animal Husbandry		100 Million Naira		
Land Requirements		100 Willion Nalla		
100 Hectares				
1,000 plots@ 100,000				
Compartments Utilization				
10% Poultry				
20% piggery				
10% Fish Farm				
60% Cattle ranch				
5 Tree Crops Plantation		100 Million Naira		
Land Required 1,000				
Hectares				
10,000 plots @10,000 long				
lease				
Compartment Utilization				
10% juggernaut				
10% Kola Nuts				
30% Coco				
5% Pear trees				
6 Process Industries				
Land Requirements				
100 Hectares (1,000				
plots@100,000)				
Compartment Utilization				
10% Foods chips				
10% Fruit juices canning				
10% Vegetable oil factories				
10% Meat processing				
20% Raw materials and				
animal mills				
10% Fruit packaging factory				
10% warehouses and silos				
20% office, staff hunters,				
recreation				
Farms/plantation		100 Million Naira		
cultivation				
Oil palms 3,000 Hectares				
Fruit plantation 3,000				
Hectares				
Animal Husbandry				
Poultry Farm 200,000 Birds				
1 outry 1 ann 200,000 Dirus				

capacity	
Piggery Farm 100,000 units	
Fish Farm 500,000 units	
Juggernaut tress 100	
Hectares	
Kola Nuts Trees 100	
Hectares	
Cocoa Trees 300 Hectares	
Pears/Avogadro 50 Hectares	
Yams 100 Hectares	
Cassava 100 Hectares	
Corn 100 Hectares	
Groundnut and vegetables	
150 Hectares	

WAGES AND SALARIES

Labour is abundantly available for Farm plantations and Factory Labour force. The average monthly wage of unskilled labour is equivalent of \$1.25 US per day:for those that get employed. Majority of the working segment of the local population do not have work to do.1Thus, this project will have a pool of strong people to engage in its business at affordable cost!

The middle class unemployment narrative is not even better than the travails of the unemployed and unskilled labour force. The average wage of a graduate of tertiary institutions is about \$100 US Dollar per month or \$3.3 US Dollars per day.

The upper middle class commonly called the working class group take home pay ranges between \$200 to \$500 US Dollars depending on his/her hierarchy on the organization. (The common accessible foreign exchange rate available to the common man in Nigeria today is \$1 USD = N500)

TECHNICAL EXPERTISE DEPLOYMENT TO THE PROJECTS

Foreign investors may consider it necessary to source suitable and reliable experts in plantation and factory management for deployment to the project, to assure long term success. However, local contents input of manpower would be necessary as understudy staff who will take over the functions at the expiration of the tour of duty of the foreign experts.

SUPPLY OF PLANTS MACHINERY AND TECHNOLOGY

Foreign investors may consider undertaking the supply of the factory machinery and plants for processing the products of agricultural projects. The selection and sourcing of appropriate technology and factory machinery should gain the attention of foreign investors. While the cost of such supplies count as capital in the business, any part of the cost of the supplies over and above the take in equity which the investor would be ready to offer, will be paid for from other sources of funds. Such sources will include Bank Funding, and total equity subscribed by other investors.

FUND SOURCING FOR THE BUSINESS

The structure of funding for the projects is proposed below:

TABLE 4: FUNDING STRUCTURE

	EXISTING	REQUIRED	TOTAL%
Equity Capital	20	20	40
Industrial Loan(factories)		20	20
Agricultural Loan(plantation)		20	20
Working Capital(Banks)		10	10
Concessional Sources	10		10
TOTAL	30	79	100

The money values attaching to these provisions can only be determined after the approved business plans and feasibility surveys of each component project has been considered. The sources of the industrial and agricultural facilities would not be restricted to local lenders, interest rates on agricultural production and processing is concession any.

STAGES OF IMPLEMENTATION

CURRENT STAGE

The following have been achieved

1. Land Acquired - 25 Hectares

2. Crops planted and already in production annually:

Mixed crops staggered all over the 25 Hectares of Plantation

A Coconut

B Juggernaut

C Pineapples

D Kola Nuts

E Mangoes

F Sour sop

G Pear

H Oranges

I Pepper Fruits

J Bitter cola

K Plantain

The estimated total cost of investment made so far is 200,000 ,000 Million which include the following:

3. Factory plant in production: 2 Tons Animal feed mill.

4. Poultry farm in production: 10,000 Birds capacity table eggs layers and 3,000 broilers/cockerels fattening farm.

- 5. Piggery Farm in progress.
- 6. Fish Farm in progress.
- 7. Farm houses for staff quarters and offices in penitential block wall fence and access roads.
- 8. Storage caravan for stock of consumables.
- 9. Electric generator set to power the farm and factory.

STAGE TWO

Expression of interest. Investors who are interested in any of the projects on offer, would take the initial step of expressing interest by simply communicating with the contact person, whose particulars and address have been given in Section 3. The project type interested in; the nature of the input that the investor wishes to invest are to be indicated. Examples

- A. Equity capital (in amount)
- B. Plant and machinery supply
- C. Experts and Technical Management Team
- D Land and other development infrastructures
- E . Potential products importation
- F. Fund providers
- G. Consultancy and project development expertise

STAGE THREE

- A. Development of Business plans
- B. Fund sourcing and utilization plans.
- C. Resources Acquisition processes on systematic basis.

STAGE FOUR

It is expected that all parties will work fast take advantage of the current planting season expected in about six to eight weeks.

STAGE FIVE

Factories Erection and Commissioning

Factories plant and machinery will continue to be erected systematically as the product input raw materials are ready from the plantations. Existing expansion will combine factory erection to meet the harvests from the existing plantation.

ACCEPTANCE OF OFFER

Interested investors may also partner with other sustainable investors for shared interest in a particular unit or group of units in the portfolio of different agricultural businesses scheduled in this document.

The expression of interest should be conveyed to the contact person named below:

Bishop Dickson Etinosa Ogbahon

No.1 Faith Way, Off Upper Adesuwa Grammar School Road,

G.R.A., Benin City

Edo State. Nigeria.

Phone numbers: 08056404814,08034283659,08157512911

Email: marcyogbahon@gmail.com